



Increase your **Success** with Experience

Life Science - Information Technology - Healthcare

- A list of select successes created with ISD

Biotechnology, Pharmaceutical & Medical Device

General Target Market	Specific Target market	Assignment	Regions Involved
Biotechnology & Pharmaceutical	High-Throughput GLP Labs	    	Germany, US
Biotechnology & Pharmaceutical	Early Phase Compound Labs	 	UK, US
Biotechnology & Pharmaceutical	Cell & Reagent Supply Labs	  	Germany, US
Biotechnology & Pharmaceutical	Toxicology Labs	 	UK, US
Medical Device & Lab Equipment	Analytical Device Manufacturers	    	Germany, US
Biotechnology & Pharmaceutical	Clinical Trial Management	     	France, Germany, US
Biotechnology & Pharmaceutical	Bio-availability Testing Labs	 	UK, US
Biotechnology & Pharmaceutical	Blood Banking Labs	    	Germany, US
Biotechnology & Pharmaceutical	Formulation & Solubility Labs	 	UK, US
Biotechnology & Pharmaceutical	High-Throughput Screening Labs	  	Germany, US
Biotechnology & Pharmaceutical	Pre-clinical Research Labs	   	Germany, US
Biotechnology & Pharmaceutical	Target Discovery Labs	  	Germany, US
Contract Research Organizations	Clinical Trial CROs	     	France, Germany, US
Medical Device & Lab Equipment	Liquid Handling Device Manufacturers	    	Germany, US
Med Device, Biotechnology, Pharmaceutical	Corporate Development Management	 	UK, N. America
Biotechnology & Pharmaceutical	Assay Development Labs	  	Germany, US

 Strategy
  Sales
  Marketing
  Acquisitions & Partnerships
  Operations
  Fundraising


Information Technology

General Target Market	Specific Target market	Assignment	Regions Involved
Information Technology	Defense Companies		Germany, Americas, Europe
Information Technology	Building Asset Mgmt.		UK, US
Information Technology	Cellular Service Providers		US, Europe, Mid East, Africa
Information Technology	Health Care Data Mgmt.		Europe, Mid East, US
Information Technology	Electronic Mfrs.		Germany, Americas, Europe
Information Technology	Emergency Event Mgmt.		UK, US
Information Technology	SME w Enterprise SaaS		US, Europe
Information Technology	Safety & Compliance Companies		UK, US
Information Technology	Pharmaceutical Data Centers		Germany, Canada, US
Information Technology	HealthCare Imaging Centers		Europe, Mid East, US
Information Technology	Event Planners		UK, Canada, US
Information Technology	Communication System Mfrs.		Germany, Americas, Europe
Information Technology	State Tourism		UK, Canada, US
Information Technology	Aerospace Companies		US, Europe
Information Technology	Telecom Ground Station Mfrs.		Germany, Americas, Europe
Information Technology	Mobile Data Collection Companies		UK, US
Information Technology	Defense Companies		US, Europe
Information Technology	Software Designers		Ireland, World
Information Technology	Automotive Safety System Mfrs.		Israel, US, Canada
Information Technology	Event Planners		UK, Canada, US
Information Technology	Diet Service Firms		Ireland, US
Information Technology	Life Science Equipment Mfrs.		Germany, Canada, US
Information Technology	Mobile Telecom Service Providers		Ireland, US
Information Technology	Communication Component Mfrs.		Germany, Americas, Europe
Information Technology	Hotel Booking Dept.		UK, Canada, US
Information Technology	Insurance Companies		UK, US
Information Technology	Life Science Laboratories		Germany, Canada, US
Information Technology	Computer System Mfrs.		Germany, Americas, Europe
Information Technology	Healthcare Data transfer		Europe, Mid East, US
Information Technology	Telecom Handset Mfrs.		Germany, Americas, Europe
Information Technology	Building Management Companies		UK, US
Information Technology	Retail Banking		S. Africa, Canada, US

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Healthcare

Target Market	Specific Target market	Assignment	Regions Involved
Health Care	Ministers of Health, Hospitals	     	Europe, Mid East, US
Health Care	Nurses, Clinics, Hospitals	  	Canada, US, Europe
Health Care	Clinics, Hospitals, HMO	 	Israel, America
Health Care	Patients, Doctors	  	Ireland, US
Health Care	Hospital Labs	    	Germany, US
Health Care	Government & Corp Insurance	   	Europe, Mid East, US
Health Care	Continuing Medical Education	     	Europe, Mid East, US
Health Care	Doctors, Hospitals	 	US, Mid East
Health Care	Health Safety Organizations	   	US, UK

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